

### Pre-bid Queries by Various Consultants

Query received from Consultants	Reply to Consultants
<b>INMAAS</b>	
<p>The GOI empanelled consultants meant for region 7 need to submit financial proposals only Or whether we have to submit the entire set of tech forms (i.e. complete technical proposal with Tech 2,3 &amp; 4) as requested in the section 3 of the RFP. If so, how is the weightage calculated for the above?</p>	<p>Consultant has to submit the entire tech forms as given in the RFP. There is no weightage for technical.</p>
<p>If there is a JV Consortium of two or more members who have got empanelled then that empanelled JV can apply. The individual members of that empanelled JV can apply on their won (individually).The individual members of the empanelled JV can form a JV with a non-empanelled consultant and submit a proposal.</p>	<p>As mentioned in the RFP clause 14.1.1 in the data sheet section (e), empanelled consultants of MoUD, GOI may associate with non-shortlisted consultants.</p>
<p>The Smart city challenge REOI from MoUD, which in turn facilitated the current list of region wise empanelled consultants, very clearly asked for the consultants to list their 2 preferred regions. MoUD finalized the rankings based on such preference. It should be noted that consultants had the option to choose the regions of their choice for the smart city empanelment. It should be noted that consultants have put in a lot of time and effort to strategies based on their strengths and further based on their understanding of the regions, have identified the regions they wanted to rank under. It is our humble opinion that opening up the submission to all empanelled consultants in all regions shall undermine the efforts put in by the consultants ranked for Region 7 (Tamilnadu, Kerala, Puducherry and Lakshadweep).</p>	<p>As mentioned in the RFP section (1),- sl.no.3 this request proposals has been addressed to all the empanelled consultants of MoUD, GOI for smart city plan.</p>
<p>Hence kindly invite proposals from consultants empanelled for Region 7 only (Tamilandu, Kerals, Pudcherry, and Lakshadweep). It may also be noted the other regions have invited proposals only from consultants empanelled for their respective regions only.</p>	
<p>It is our humble opinion that for quality proposal which showcases smart city concepts in the bidding proposal, require well thought out appreciation of the project area (minimum of one day visit to 12 cities by the team) and documentation (undertaking background work etc), which may be difficult to accomplish in the allotted short time. We request the date of submission be extended by 2 weeks.</p>	<p>As mentioned in the RFP clause 17.7 in the data sheet section (e), proposals must be submitted no later than 24.8.2015 at 15.00 hours.</p>
<p>We request to provide us with the latest plans available for the city, GIS map of the city and relevant data which are not available readily in the public domain along with the person to contact as soon as possible.</p>	<p>It will be provided to the shortlisted consultants.</p>

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<b>EGIS</b>	
As it's a time bound project, in order to comply with project timelines, constant flow of project revenue is very crucial for the consultants to mobilize resources at each stage of the project. Hence, we request to consider the receipt of payment for the preceding stage as date of commencement of the subsequent stage.	Payment terms as mentioned in the RFP clause 7.5 section 7 in the terms of reference
Kindly clarify if there would be presentations made to MoUD at Delhi.	Yes
If then, kindly confirm at what stages these presentations are required to be made and how many number of presentations would be required to be held at Delhi.	The presentation would be required as per the requirement of Govt. of India
Kindly clarify if there would be presentations made to the State Government at the State capital.	The presentation would be required as per the requirement of Government of Tamilnadu.
We understand the expenditure to be incurred for conducting citizen consultation meetings is to borne by the client.	It is included in the financial proposal.
Considering that this is a 100 days project, we assume that there shall be 1 citizen consultation meeting to be conducted.	Consultation meeting has to be conducted as per the requirement of Urban local body/Govt. of Tamilnadu/Govt. of India.
Also based on the decided no. of citizen consultation meetings to be conducted, we request to incorporate the same in the contract agreement.	It shall be incorporated during the agreement signing with the successful consultants
Request the client to lead all the citizen consultation workshops and provide directives to consultants on decisions taken thereof.	ULB can facilitate but the consultant has to conduct the consultation workshops.
Kindly confirm if the ULB/client would consider extension of time of contract which proportionally additional remunerations for delay attributed to the client including provision of data, approvals and citizen consultation workshops, release of payments, etc.	No
Considering the fact that issue of data and other relevant inputs to consultant from client will take some time and consultants may not be able to efficiently initiate the consultation process which these inputs, we request you to kindly consider the start date of the assignment to be 15 days from the data of award of the contract.	As mentioned in the RFP clause 27.2 in the data sheet section (E), the consultant has to commence their services from 1st week of September 2015.
We request to consider the contract to be made valid till the date of release of last final payment of MoUD, instead of making it valid only for 100 days.	As mentioned in the special conditions of contract, Clause 14.1, the contract is valid for 100 days. However, validity may be extended based on the necessity.

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<p>Considering the fact that the entire span of the project is only 100 days, which is divided into 4 payment stages with 30 days' time period of release of each payment i.e. 120 days just to release payments/which will be over and above the time taken for approvals i.e. considering a minimum of 15 days for approvals for each stage the total time consumes under approvals &amp; payments would be around 180 days), this is not in proportion to the overall project period of 100 days. Hence, we request you to kindly consider payments to be made within 15 days from the date of receipt of bills/invoices, instead of 30 days as mentioned in the RFP. And as requested in query no.10 we request the payment release date to be considered as commencement date of succeeding/subsequent stage of the project.</p>	<p>RFP conditions clause 41.2 prevails.</p>
<p>Request the ULB to kindly issue all data required to the project to the consultant on the date of commencement of services.</p>	<p>ULB will provide data required by the successful bidders.</p>
<p>Considering it is a prestigious project for the city and the nation, it is important to evaluate &amp; provide higher weightage of the consultant's technical capabilities as well. In this regard we request you to kindly consider QCBS process with the weightage of 80 (technical) 20(financial)ratio.</p>	<p>As mentioned in the RFP clause 2.1 in the data sheet section (E), the method of selection is a least cost selection.</p>
<p>Kindly relax the liability to equal as the total value of the contract.</p>	<p>RFP conditions clause 23.1 sub clause (a) prevails.</p>
<p>Liquidated damages on delay are very high and we request you to reduce to 0.2% per week of delay not exceeding 5% of total contract value. Kindly consider and confirm on the same.</p>	<p>RFP conditions clause 46 sub clause (46.2, 46.3) prevails.</p>
<p>Kindly clarify if the Municipal Corporation/Special purpose vehicle (SPV) intends to accept proposal for interested consultants who are not shortlisted for this region.</p>	<p>As mentioned in the RFP section (1),- sl.no.3 this request proposals has been addressed to all the empanelled consultants of MoUD, GOI for smart city plan.</p>
<p>If allowed then, kindly specify on the evaluation criteria for the non-empanelled consultant as they technical forms are not specifying for CV, experience etc. We understand that the CV &amp; experience etc. have already been evaluated during the empanelment stage, kindly confirm on the procedure at this stage.</p>	<p>As mentioned in the RFP section (1), - sl.no.3 this request for proposals is not for non-empanelled consultants.</p>
<p>We request you to extend bid submission date by 2 weeks from the date of issue of the clarifications.</p>	<p>RFP condition prevails.</p>
<b>SHAH Technical Consultants Private Limited</b>	
<p>As there are about 12 Cities, we request you to kindly allow to for JVs with different firms for different cities.</p>	<p>No</p>
<p>Accept the CVs of Key personnel from the JV partners.</p>	<p>Key personnel's CVs proposed should be from the pool of key personnel's qualified through the REOI</p>
<p>The last date for submission is 24th August 2015 which is very near and we request you to kindly extend the date by 10 days minimum.</p>	<p>RFP condition prevails.</p>
<b>ICRA Management Consulting Services Ltd. (IMaCS)</b>	

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Please clarify if we need to submit the Technical Proposal as per Forms Tech 1-4 of RFP or as per clause 10.1 of Data Sheet (only Form Tech 1)	Consultant has to submit the entire tech forms as given in the RFP.
<p><b>In page 90-91 Caluse 46</b> The amount of liquidated damages under this contract shall not exceed 10 % of the total value of the contract. The liquidated damages shall be applicable if the deliverables are not submitted as per schedule as specified in Clause 26.1, the Consultant shall be liable to pay 1% of the total cost of the services for delay of each week or part thereof.</p> <p><b>We request that this clause be either dropped or amended as follows:</b></p> <p>The amount of liquidated damages under this contract shall not exceed <b>5 % of the total value</b> of the contract. The liquidated damages shall be applicable if the <b>final deliverable</b> is not submitted as per schedule as specified in Clause 26.1, owing to reasons attributable to the Consultant. The Consultant shall be liable to pay <b>1% of the total cost of the services for delay of each fortnight or part thereof.</b></p>	RFP Special conditions of contract; clause 46 prevails.
<p><b>Page 51 7.6 Implementation arrangement</b></p> <p>Our understanding is that the payment for the assignment will be made directly by TUFIDCO. Please confirm.</p>	No. The payment shall be made to Consulting firm directly by MoUD under CBUD project.
<p><b>Page 20-21</b></p> <p><b>24 Financial evaluation</b></p> <p>Please clarify the process for selection in case more than one consultant quote equal lowest price</p>	MoUD ranking will be considered in such a case.
<p><b>Selection Process and Evaluation</b></p> <p>Given the criticality of this exercise, a Quality cum Cost Based Selection (QCBS) approach appears a more appropriate and suitable approach for selection of the consultants. We have noted that the Government of Tamil Nadu has in the past invited several consulting bids on the basis of QCBS. A couple of examples of important engagements being bid on the basis of QCBS by select agencies of GoTN is given below for your reference:</p> <ul style="list-style-type: none"> <li>• <b>Government of Tamil Nadu Commissionerate of Municipal Administration</b> - Consultancy Services for Fund Flow assessment of ULBs in Tamil Nadu through RFP issued on 25<sup>th</sup> June 2013.</li> <li>• <b>Tamil Nadu Infrastructure Development Board</b> - Providing Full Time Sectoral Experts For Assisting TNIDB through RFP issued in April 2013.</li> </ul>	No. As mentioned in the RFP clause 2.1 in the data sheet section (E), the method of selection is a least cost selection.